

Bidding optimization in first-price auctions

We use Hedge/Exp3 to optimize bidding in first-price auctions. The buyer's revenue in a first-price auction is computed as follows: if the bid B is not larger than the highest competing bid M , then the item is sold to the highest bidder and the buyer's revenue is zero. Otherwise, if B is bigger than M , then the item is sold to the buyer with a profit of $V - B$ where V is the buyer's valuation for the item. Formally, the buyer's revenue is

$$g(B, M, V) = (V - B)\mathbb{I}\{B \geq M\}$$

We assume all quantities be in the unit interval $[0, 1]$ and we write $g_t(B) = (V_t - B)\mathbb{I}\{B \geq M_t\}$ for the buyer's revenue at time t as a function of the bid B given V_t and M_t , see Figure 1 for a pictorial representation.

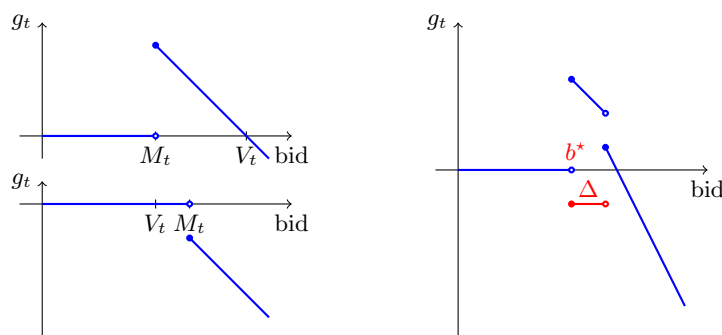


Figure 1: The revenue function is not Lipschitz. If $M_t \leq V_t$ (top left plot), then g_t is one-sided Lipschitz; conversely, if $M_t \geq V_t$ (bottom left plot), then g_t is still one-sided Lipschitz, but from the other side. Summing up the two types of revenues results in a function that may not be one-sided Lipschitz (right plot, where the two revenues of the other two plots are summed up). There, b^* is the optimal bid and Δ is the neighborhood of b^* where the total revenue is good enough).

We consider the following feedback: M_t is always observed after the auction is concluded, while V_t is only known if the auction is won, i.e., when $B_t \geq M_t$.

The right plot in Figure 1 shows that the optimal bidding region for $(V_1, M_1), \dots, (V_T, M_T)$ may correspond to a very narrow interval Δ , outside of which the cumulative revenue is significantly smaller. This observation can be used to force any bidding algorithm to incur linear regret $\Omega(T)$. To overcome this problem, we assume the sequence of highest competing bids M_t is perturbed by a small amount of randomness.

A distribution μ on $[0, 1]$ is said to be σ -smooth for some $0 < \sigma \leq 1$ if for all intervals $[a, b] \subseteq [0, 1]$, we have $\mu([a, b]) \leq \frac{b-a}{\sigma}$. Note that for $\sigma = 1$ the only σ -smooth distribution is the uniform distribution.

Lemma 1 (Lipschitzness) *Let M_t be a σ -smooth random variable in $[0, 1]^2$. Then the induced expected revenue function $\mathbb{E}[g_t]$ is $\frac{2}{\sigma}$ -Lipschitz in $[0, 1]$:*

$$\left| \mathbb{E}[g_t(y) - g_t(x)] \right| \leq \frac{2}{\sigma} |y - x| \quad \forall x, y \in [0, 1]$$

DIMOSTRAZIONE. Let $x > y$ be any two bids in $[0, 1]$, we have:

$$\begin{aligned} \left| \mathbb{E}[g_t(x) - g_t(y)] \right| &= \left| \mathbb{E}[(V_t - x)\mathbb{I}\{M_t \leq x\} - (V_t - y)\mathbb{I}\{M_t \leq y\}] \right| \\ &= \left| \mathbb{E}[(V_t - x)\mathbb{I}\{y < M_t \leq x\} - (x - y)\mathbb{I}\{M_t \leq y\}] \right| \\ &\leq \mathbb{P}(M_t \in [y, x]) + (x - y) \leq \frac{2}{\sigma}(x - y) \end{aligned}$$

□

Algoritmo 1 (Exp3-FPA)

Input: Exploration parameter $0 < \gamma \leq 1$, finite grid $\mathcal{X} \subset [0, 1]$ where $1 \in \mathcal{X}$.

- 1: Set uniform distribution p_1 over \mathcal{X} ;
- 2: **for** $t = 1, 2, \dots$ **do**
- 3: compute distribution $q_t(x) = (1 - \gamma)p_t(x) + \gamma\mathbb{I}\{x = 1\}$ for $x \in \mathcal{X}$;
- 4: draw $B_t \sim q_t$ and post bid B_t ;
- 5: observe M_t and $V_t\mathbb{I}\{M_t \leq B_t\}$
- 6: for each $x \in \mathcal{X}$, compute the estimated revenue

$$\hat{g}_t(x) = \frac{(V_t - x)\mathbb{I}\{M_t \leq x\}}{\sum_{y \geq M_t} q_t(y)} \mathbb{I}\{M_t \leq B_t\}$$

- 7: for each $x \in \mathcal{X}$, compute the new probability assignment

$$p_{t+1}(x) = \frac{\exp(\gamma \sum_{s=1}^t \hat{g}_s(x))}{\sum_{y \in \mathcal{X}} \exp(\gamma \sum_{s=1}^t \hat{g}_s(y))}$$

- 8: **end for**
-

Teorema 2 *Let $\mathcal{X} \subset [0, 1]$ be a finite set containing 1. Then, the regret of Exp3-FPA run with $0 < \gamma \leq 1$ against the best fixed bid in \mathcal{X} is*

$$\max_{x \in \mathcal{X}} \sum_{t=1}^T g_t(x) - \mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] \leq \frac{\ln |\mathcal{X}|}{\gamma} + (e - 1)\gamma T$$

DIMOSTRAZIONE. Because $q_t(x) = (1 - \gamma)p_t(x) + \gamma\mathbb{I}\{x = 1\}$, we have $\sum_{y \geq M_t} q_t(y) \geq \gamma$. This implies $\gamma \hat{g}_t(x) \leq 1$ for each $x \in \mathcal{X}$, and so

$$\exp(\gamma \hat{g}_t(x)) \leq 1 + \gamma \hat{g}_t(x) + (e - 2)\gamma^2 \hat{g}_t(x)^2$$

where we used $e^x \leq 1 + x + (e - 2)x^2$ for all $0 \leq x \leq 1$. Let

$$w_t(x) = \exp\left(\gamma \sum_{s=1}^t \widehat{g}_s(x)\right) \quad \text{and} \quad W_{t+1} = \sum_{x \in \mathcal{X}} w_t(x)$$

Then,

$$\frac{W_{t+1}}{W_t} = \sum_{x \in \mathcal{X}} p_t(x) \exp(\gamma \widehat{g}_t(x)) \leq 1 + \sum_{x \in \mathcal{X}} p_t(x) \left(\gamma \widehat{g}_t(x) + (e - 2)\gamma^2 \widehat{g}_t(x)^2 \right)$$

which implies

$$\begin{aligned} \ln \frac{W_{t+1}}{W_t} &\leq \sum_{x \in \mathcal{X}} p_t(x) \left(\gamma \widehat{g}_t(x) + (e - 2)\gamma^2 \widehat{g}_t(x)^2 \right) \\ &\leq \frac{\gamma}{1 - \gamma} \sum_{x \in \mathcal{X}} q_t(x) \left(\widehat{g}_t(x) + (e - 2)\gamma \widehat{g}_t(x)^2 \right) \end{aligned}$$

Let $\mathbb{E}_t[\cdot] := \mathbb{E}[\cdot \mid B_1, \dots, B_{t-1}, M_1, \dots, M_T]$ and $\mathbb{P}_t(\cdot)$ defined accordingly. Since

$$\sum_{y \geq M_t} q_t(y) = \mathbb{P}_t(M_t \leq B_t)$$

we have $\mathbb{E}_t[\widehat{g}_t(x)] = g_t(x)$ and

$$\mathbb{E}_t \left[\sum_{x \in \mathcal{X}} q_t(x) \widehat{g}_t(x) \right] = \mathbb{E}[g_t(B_t)]$$

Moreover,

$$\begin{aligned} \mathbb{E}_t \left[\sum_{x \in \mathcal{X}} q_t(x) \widehat{g}_t(x)^2 \right] &\leq \mathbb{E}_t \left[\sum_{x \in \mathcal{X}} q_t(x) \frac{\mathbb{I}\{x \geq M_t\} \mathbb{I}\{M_t \leq B_t\}}{\left(\sum_{y \geq M_t} q_t(y) \right)^2} \right] \\ &= \mathbb{E}_t \left[\sum_{x \in \mathcal{X}} q_t(x) \frac{\mathbb{I}\{x \geq M_t\}}{\sum_{y \geq M_t} q_t(y)} \right] = 1 \end{aligned}$$

Let $K = |\mathcal{X}|$. For each $x \in \mathcal{X}$,

$$\begin{aligned} \gamma \sum_{t=1}^T g_t(x) - \ln K &= \mathbb{E} \left[\gamma \sum_{t=1}^T \widehat{g}_t(x) \right] - \ln K = \mathbb{E}[\ln w_{T+1}(x)] - \ln K \\ &\leq \mathbb{E} \left[\ln \frac{w_{T+1}}{W_1} \right] = \sum_{t=1}^T \mathbb{E} \left[\ln \frac{W_{t+1}}{W_t} \right] \\ &\leq \frac{\gamma}{1 - \gamma} \left(\mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] + (e - 2)\gamma T \right) \end{aligned}$$

Multiplying both sides by $\frac{1-\gamma}{\gamma}$ and rearranging gives

$$(1-\gamma) \sum_{t=1}^T g_t(x) \leq \mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] + \frac{1-\gamma}{\gamma} \ln K + (e-2)\gamma T$$

which, using $\sum_{t=1}^T g_t(x) \leq T$ and $\frac{1-\gamma}{\gamma} \ln K \leq \frac{\ln K}{\gamma}$ gives

$$\sum_{t=1}^T g_t(x) - \mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] \leq \frac{\ln K}{\gamma} + (e-1)\gamma T$$

concluding the proof. \square

We now combine Lemma 1 with Theorem 2.

Teorema 3 *Consider the problem of repeated bidding in first-price auctions where V_1, \dots, V_T are arbitrary and M_1, \dots, M_T are drawn from an arbitrary sequence of σ -smooth distribution. Then, for all $T \geq (\ln K)/(e-1)$ there exists a learning algorithm such that*

$$\max_{b \in [0,1]} \sum_{t=1}^T g_t(b) - \mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] \leq 6 \left(\frac{1}{\sigma} + \sqrt{\ln T} \right) \sqrt{T}$$

DIMOSTRAZIONE. Consider algorithm Exp3-FPA on the uniform grid \mathcal{X} of $K = \lceil \sqrt{T} \rceil + 1$ bids. Then

$$\begin{aligned} \max_{b \in [0,1]} \mathbb{E} \left[\sum_{t=1}^T g_t(b) \right] &\leq \max_{x \in \mathcal{X}} \mathbb{E} \left[\sum_{t=1}^T g_t(x) \right] + \frac{2}{\sigma} \gamma T && \text{(using Lemma 1)} \\ &\leq \mathbb{E} \left[\sum_{t=1}^T g_t(B_t) \right] + \frac{2}{\sigma} \gamma T + \frac{\ln K}{\gamma} + (e-1)\gamma T && \text{(using Theorem 2)} \end{aligned}$$

We obtain the claimed result by choosing $\gamma = \sqrt{\frac{\ln K}{(e-1)T}}$. \square